ATHLETIC AND RECREATION FEE FISCAL YEAR 2018

(all amounts in thousands - except rates and FTES/credit hrs.)

Mandatory Fee Unit: Athletics & Physical Education

| The fee supports the following units/departments: | FY15 actual | FY16 actual | FY17 budget | FY18 | projected | of total revenues |
|---|--------------|--------------|--------------|------|-----------|-------------------|
| Salaries, Part-time and Fringe Benefits | \$ 5,356 | \$ 5,543 | \$ 5,795 | | 5,908 | |
| Intercollegiate Athletics Division I Sports | 2,243 | 2,238 | 1,967 | | 2,019 | |
| Scholarships | 2,886 | 3,235 | 3,243 | | 3,405 | |
| Student - Athlete Support services | 126 | 130 | 161 | | 165 | |
| Facilities | 513 | 539 | 550 | | 558 | |
| Administration, Day Camp, Aquatics, Recreation | 1,435 | 1,146 | 1,294 | | 1,294 | |
| | \$ 12,558 | \$ 12,832 | \$ 13,010 | \$ | 13,350 | 82% |

Fees as %

What does the fee support?

Athletics encompasses approximately 40 different departments

The Athletic Fee supports:

- Intercollegiate Athletics
- Recreation including, club sports, intramurals, fitness programs and open facility usage
- Scholarships

ATHLETIC AND RECREATION FEE FISCAL YEAR 2018

(all amounts in thousands - except rates and FTES/credit hrs.)

EXPENDITURES: ATHLETICS

| | Actual Y2015 | Actual FY2016 | | Budget FY2017 | | Projected FY2018 | | Change 2017-2018 | Comments (e.g., new or enhanced service, etc.) | | | |
|--------------------------------------|-----------------|------------------|----|------------------|----|---------------------|----|---------------------|--|--|--|--|
| Personnel costs | | | | | | | | | _ | | | |
| Number of full time equiv. employees | 54.60 | 56.60 | | 55.80 | | 55.80 | | - | - - | | | |
| Total Wage and Fringe Benefits | \$ 5,356 | \$ 5,543 | \$ | 5,795 | \$ | 5,908 | \$ | 113 | mandatory benefits increases; \$40k for FLSA minimum | | | |
| Operating Expenses: | | | | | | | | | | | | |
| Athletic Scholarships | 2,886 | 3,235 | | 3,243 | | 3,405 | | 162 | 5% due to tuition increase | | | |
| Travel | 1,385 | 1,401 | | 1,208 | | 1,260 | | 52 | team travel increases | | | |
| Contractual Services | 934 | 770 | | 715 | | 717 | | 2 | housekeeping | | | |
| Supplies & Materials | 976 | 990 | | 945 | | 945 | | - | | | | |
| Admin Overhead Auxiliary | 268 | 277 | | 285 | | 285 | | - | | | | |
| Fuel & Utilities | 178 | 93 | | 208 | | 214 | | 6 | utililties | | | |
| Equipment | - | - | | 30 | | 30 | | - | | | | |
| Other Operating Expenses | 577 | 521 | | 580 | | 585 | | 4 | insurance | | | |
| TOTAL EXPENDITURES | \$ 12,558 | \$ 12,831 | \$ | 13,010 | | 13,349 | \$ | 340 | - - | | | |

ATHLETIC AND RECREATION FEE FISCAL YEAR 2018

(all amounts in thousands - except rates and FTES/credit hrs.)

REVENUES

MANDATORY FEES:

| | | | | FY2018 | Rate | |
|---------------------------|--------|---------|---------|----------|-----------|----------|
| | FY2015 | FY2016 | FY2017 | Proposed | increase | % |
| | Rate | Rate | Rate | Rate | 2017-2018 | increase |
| Undergraduate Full Time | \$974 | \$1,024 | \$1,074 | \$1,112 | \$38 | 3.5% |
| Undergraduate Part Time | \$38 | \$39 | \$40 | \$40 | \$0 | 0.0% |
| Graduate Full / Part Time | \$26 | \$27 | \$28 | \$28 | \$0 | 0.0% |

OTHER REVENUE SOURCES:

| | FY15 actual | FY16 actual | FY17 budget | FY18 projected |
|-----------------------------|-------------|-------------|-------------|----------------|
| Gifts Contracts Grants | 196 | 147 | 339 | 339 |
| Sales | 20 | 20 | 10 | 10 |
| Rents - Camps | 121 | 170 | 150 | 150 |
| Ticket sales | 42 | 59 | 78 | 78 |
| Locker rentals | 5 | 4 | 5 | 5 |
| Mens Basketball Guarantee | 363 | 315 | 300 | 300 |
| NCAA Income | 511 | 612 | 559 | 559 |
| NCAA Student Support Fund | - | - | 50 | 50 |
| Aquatics Club | 168 | 177 | 165 | 165 |
| Services Income | 21 | 29 | 23 | 23 |
| other sources | 112 | 66 | 99 | 99 |
| rents | 101 | 17 | 5 | 5 |
| summer day camp | 253 | 268 | 250 | 250 |
| aquatic lessons | 52 | 52 | 45 | 45 |
| advertising | 24 | 47 | 60 | 60 |
| RAC membership | 25 | 30 | 25 | 25 |
| masters fees | - | 19 | 20 | 20 |
| licensing | 4 | 6 | 4 | 4 |
| Allocations - net | 285 | 349 | 53 | 53 |
| Total other revenue sources | \$ 2,304 \$ | 2,385 | 2,240 | \$ 2,240 |

ATHLETIC AND RECREATION FEE FISCAL YEAR 2018

(all amounts in thousands - except rates and FTES/credit hrs.)

BUILDING THE CAPITAL RESERVE FUND:

| | | FY15 actual | FY16 actual | | FY17 budget | FY18 projected | | Change 2017-2018 | |
|--------------------------------|----|-------------|-------------|----|-------------|----------------|--------|---------------------|-----|
| Beginning Capital Reserve Fund | \$ | (383) | \$ (444) | \$ | (291) | \$ | (141) | \$ | 150 |
| REVENUES | | | | | | | | | |
| Athletic Fee ** | | 10,193 | 10,600 | | 10,920 | | 11,259 | | 339 |
| Other revenue sources | | 2,304 | 2,385 | | 2,240 | | 2,240 | | - |
| Total Revenues | | 12,497 | 12,985 | | 13,160 | | 13,499 | | 339 |
| EXPENSES | | | | | | | | | |
| Total Expenses | | 12,558 | 12,831 | | 13,010 | | 13,349 | | 340 |
| CAPITAL RESERVE CHANGE | _ | (61) | 153 | | 150 | | 150 | | (0) |
| Ending Capital Reserve Fund | \$ | (444) | \$ (291) | \$ | (141) | \$ | 8 | \$ | 150 |

^{**} note: FY17 Budget column represents current projected revenue based on fall fy16 actuals